

Fees are subject to modification.



Adirondack Staffing Solutions, LLC Placement Fee's & Schedule

Exhibit A

For **temporary placement** of dental assistants, hygienists, or office support we directly bill your office a rate of \$7.00 per hour. We have a wide range of candidates for your office with a variety of skill sets and salary requirements and we understand that every office and doctor have different expectations in personnel. We ask that ***you pay the candidate directly*** either the day of, shortly thereafter, or with your next payroll, (to your discretion). Dental Assistants rates vary by skill (\$25 average). Dental Hygienist rates are fixed at \$45 an hour payable directly to the candidate.

For **permanent placement** of dental assistants & office support we have a permanent placement fee of \$1200. Dental hygienists have a permanent placement fee of \$1800. For the permanent placement of a General Dentist Provider, the fee is \$3800 (PT 1-3 days/wk) and \$4300 FT (4-5 days/wk). For the permanent placement of a Dental Specialist Provider, the fee is \$5200 (PT 1-3 days/wk) and \$5800 FT (4-5 days/wk).

Our **payment structure** allows for the employer to get to know the potential employee or Associate. Upon hiring the Employee, Contractor, or Associate: the permanent placement fee is not due in one lump sum, but on the following schedule, so the Employee, Contractor, or Associate and the Employer can see if they work well together.

- Employee/Contractor/Associate **hire date** 1/3 of the referral fee due
- **30 days** later 1/3 of the referral fee due
- **60 days** later 1/3 of the referral fee due

Prior to hiring, we highly recommend a **working interview** or temporary placement of any candidate that you may be interested in for permanent hire. We will include up to 3 days or 24 hours of our "temporary placement" fee of \$7 per hour, that a perspective Dental Assistant or Administrative Associate worked in your office either during a working interview or as a temp within three weeks of hire date. We do not include temp/working interview "temporary placement" fee for RDH's in the permanent hire fee.

Please check out our website www.adirondackstaffingsolutions.com to see the variety of ways we can help grow and support your practice. We offer everything from billing services to consulting services.

We look forward to serving you!

Always,

Adirondack Staffing Solutions